

Secure Email discussion topics

1.) Costs structure for Secure Email.

In looking at a number of Enterprise class products we estimate the cost for 3,000 users will be approximately \$120K - \$150K, which equates to \$40-\$50 per user for the first year. We anticipate annual maintenance fees will be \$8-\$10 per user thereafter.

2.) Survey of existing External partners.

We would like every agency to send out a brief survey to all the external partners they do business with to determine the following:

- If they use a Secure Email product, what product is it?
- Do they allow gateway-to-gateway TLS in their infrastructure
- Comments (Perhaps another email related question)